

Intercompany Integration Solution for SAP Business One (ICO)

Solution Overview

Melissa Brotto
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Overview

ICO is an out-of-the-box solution (add-on) for customers that are running multiple SAP Business One systems connected together across a network of group companies or subsidiaries.

Supported in the following SAP Business One localizations (30):

Australia, Austria, Belgium, Brazil, Canada, Chile, China, Costa Rica, Cyprus (EN), Czech Republic, France, Germany, Guatemala, Hungary, Ireland, Israel, Italy, Mexico, Netherlands, New Zealand, Panama, Poland, Russia, Singapore, Slovakia, South Africa, Spain, Switzerland, UK, USA

Multi-Currency : Transactions in foreign as well as local currencies are supported

Bi-directional Text: Supported for Israel localization

Cross Localization: Integration and consolidation of subsidiaries using different country localizations is possible.

Expand your reach

SMEs often consists of more than one legal entity.

In this scenario, the SME marketing is looking for:

- Sharing common business data
- Running standardized and transparent business processes across companies
- Visibility into operations across the group
- Improvements in control and collaboration beyond company borders

For this, we have the solution: SAP Business One + Intercompany

Take the advantage to expand your reach in the market and expand to markets you have not thought about!



Benefits for Your Customers



Data Availability

Data quality

Transparency

Accelerated Processes

Efficiency

Improved Reports

Better Decision-Making

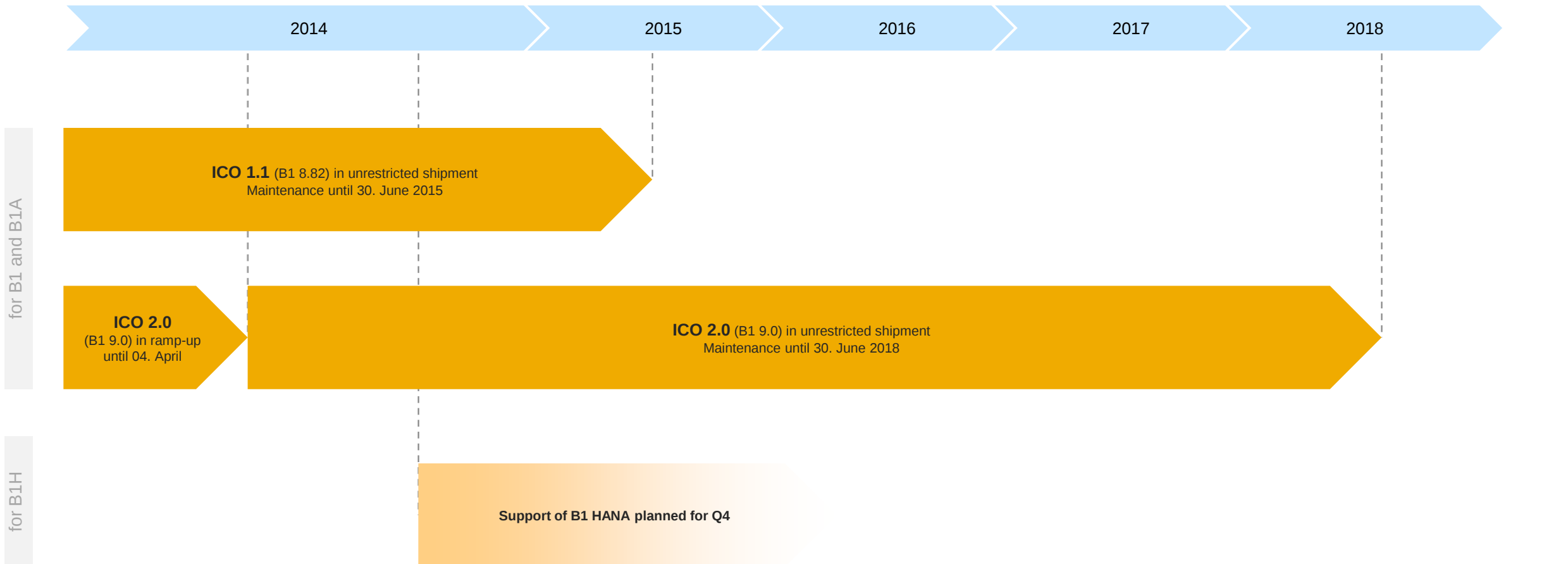
For you: Partner

Benefits

- Grow with your existing customers
- Expand your market reach by combining SAP Business One + Intercompany
- Grow your revenue via intercompany licenses, implementation and maintenance (split SAP gets 10%)
- You don't need to develop this solution (no cost with infrastructure to support it), you just need to learn how to position and implement it.
- PartnerEdge discount applies
- Volume discount applies



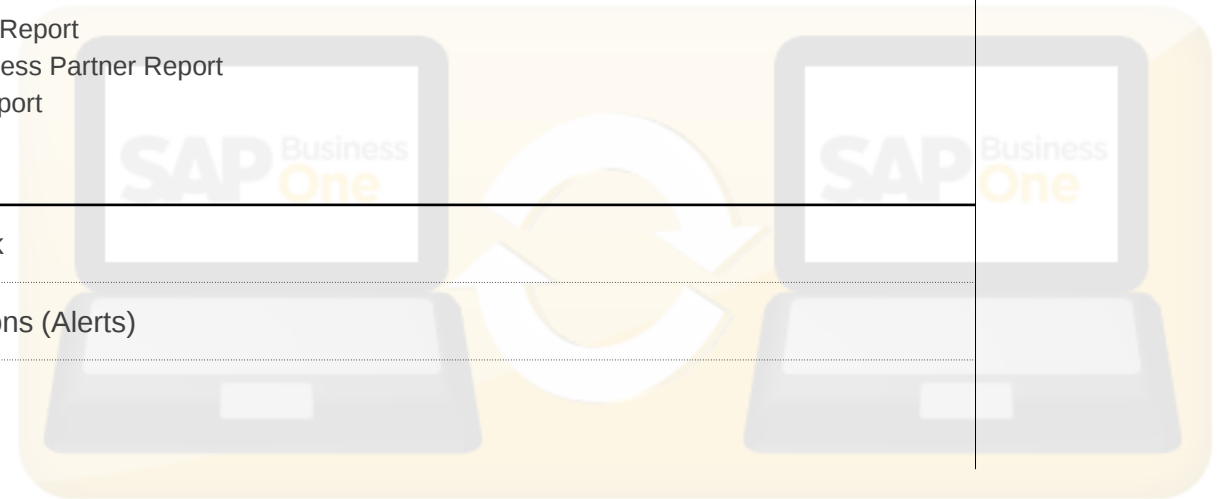
Availability of ICO



*This roadmap is subject to change

What is available in ICO that makes a difference to the Market

Market Need	Solution Features
▪ Data sharing	Master Data Replication
▪ Standardized business processes	Intercompany Trade (Exchange of Transactions)
	G/L Allocations (Allocate Journal Entries to other Companies)
	Centralized Payments
▪ Overview over operations across the group	Financial Consolidation (Single or Multi-Level)
	Intercompany Reports: ▪ Branch Inventory in Warehouse Report ▪ Consolidated Balances by Business Partner Report ▪ Consolidated Sales Analysis Report ▪ Branch Balances Report
▪ Control & collaboration	Consolidated Credit Limit Check
	Business Transaction Notifications (Alerts)
	Intercompany Workflow



Licensing for ICO

1:1 Ratio

- The intercompany integration solution for SAP Business One is to be licensed separately. You will need one ICO license for each Business One user.

Price and Volume Discount

- Please check the ICO license price in your local price-list. For more details on the price list or volume discount, please contact your channel manager.

Partner Requirements

- VAR PartnerEdge Partner (SAP Business One Authorized)
- Knowledge of Integration Framework of SAP Business One
- Knowledge of Financial Consolidation

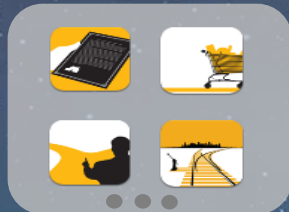




Intercompany Integration Solution

General Links and Content

Version 1
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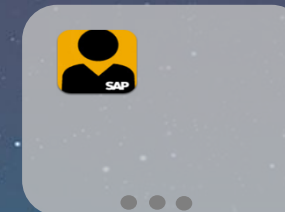
Get Ready to Sell



ICO 2.0 Training



YouTube
Valuable Assets



Extra Trainings

[Download it HERE](#)



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Get Ready to Sell



B1 Product Authorization



T&D Licenses Download

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ICO 1.1 Landing Page



ICO 2.0 Landing Page



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Intercompany Trade



Centralized Payments

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Expenses Allocation (G/L Allocation)



Financial Consolidation





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Marketing Document Exchange



Company Template Configurator

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Global Data Distribution





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Extra Training



Portal Training

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